



**First Quarter Financial Results
for Fiscal Year 2014 (Apr 1- Jun 30, 2014)**

AIFUL CORPORATION
<http://www.ir-aiful.com>

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E-Mail: spokesperson@aiful.co.jp


Financial Results (1): Consolidated Summary



(¥ million)	13/6	14/6		
			YOY	YOY%
Operating revenue	23,782	21,649	-2,133	-9.0
Interest income	13,035	11,855	-1,180	-9.1
Operating expenses	18,460	18,220	-239	-1.3
Financial expenses	1,753	1,376	-377	-21.5
Cost of sales	437	312	-124	-28.6
Credit cost	4,748	4,262	-486	-10.2
(Bad debt write offs)	6,147	5,849	-297	-4.8
Expenses for Interest repayment	-	-	-	-
(Interest repayment)	7,069	8,044	974	13.8
Other operating expenses	11,520	12,269	749	6.5
Operating income	5,322	3,428	-1,893	-35.6
Non-operating income	1,054	66	-988	-93.7
Ordinary income	6,367	3,368	-2,999	-47.1
Extraordinary income	6,263	322	-5,940	-94.9
Net income	12,222	3,587	-8,634	-70.7
Total Receivable outstanding *	540,296	507,441	-32,855	-6.1
Loans outstanding	375,566	346,197	-29,368	-7.8
Installment receivable	82,941	80,807	-2,134	-2.6
Credit guarantee	74,571	73,495	-1,076	-1.4
Customer accounts (thousands)	866	814	-51	-5.9

* Managed Asset Basis




 (¥ million)	13/6	14/6	YOY	YOY%
	Operating revenue	15,530	14,031	-1,498
Interest income	10,905	9,972	-932	-8.6
Operating expenses	13,367	12,072	-1,295	-9.7
Financial expenses	1,235	1,173	-61	-5.0
Credit cost	5,502	3,491	-2,011	-36.6
(Bad debt write-offs)	5,102	4,741	-360	-7.1
Expenses for Interest repayment	-	-	-	-
(Interest repayment)	6,713	7,693	980	14.6
Other operating expenses	6,630	7,408	777	11.7
Operating income	2,162	1,958	-203	-9.4
Ordinary income	2,466	2,466	-0	-0.0
Net income	2,916	2,603	-313	-10.7
Total Receivable outstanding *	366,644	348,316	-18,327	-5.0
Loan outstanding	275,377	260,213	-15,163	-5.5
Customer accounts (thousands)	617	591	-25	-4.1
Yield on operating loans	15.6%	15.5%	-0.1pt	-
Below 18% unsecured loan balance's occupancy rate	85.3%	90.2%	+4.9pt	-

* Managed Asset Basis

Financial Results (3): Summary of LIFECARD

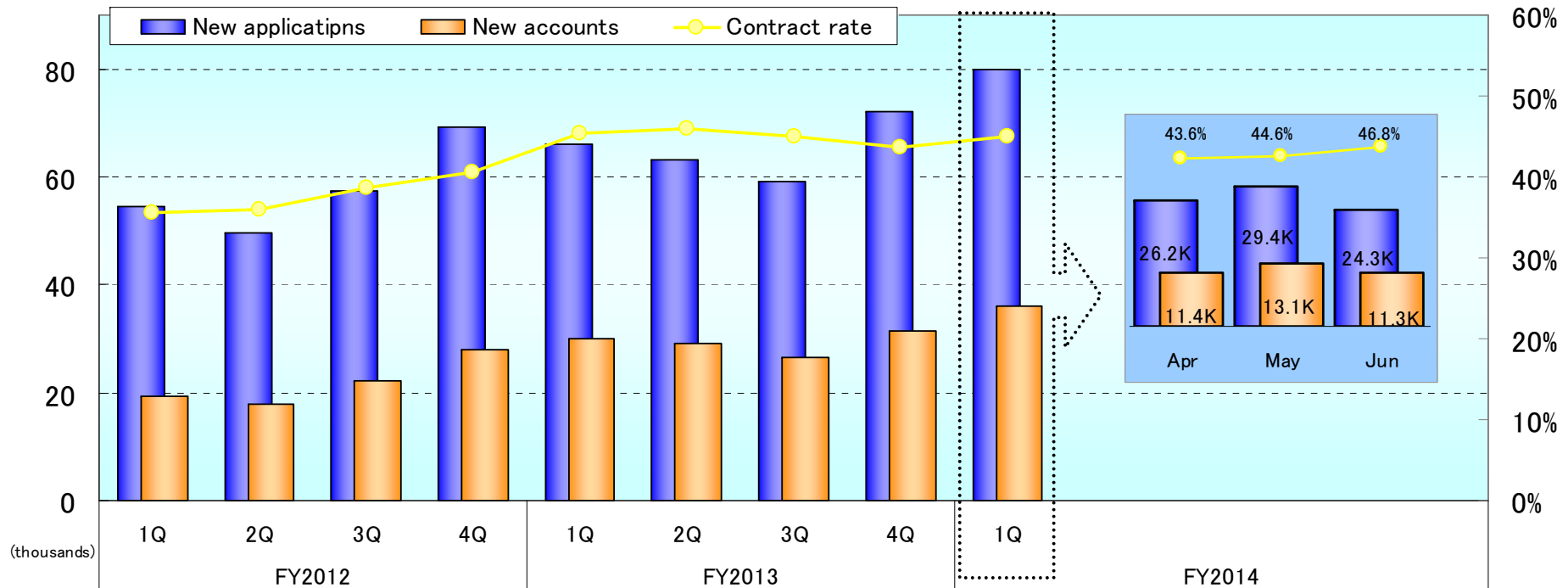


 (¥ million)	13/6	14/6		
			YOY	YOY%
Operating revenue	6,974	6,863	-110	-1.6
Installment receivable	3,274	3,281	7	0.2
Loans	1,610	1,505	-105	-6.6
Operating expenses	5,472	5,953	481	8.8
Operating income	1,502	910	-592	-39.4
Ordinary income	2,385	822	-1,562	-65.5
Net income	1,835	961	-874	-47.6
Total Receivable outstanding	149,536	145,099	-4,436	-3.0
Installment receivable	78,981	78,270	-711	-0.9
Loans outstanding	47,368	44,994	-2,734	-5.0
Credit guarantee	22,642	21,299	-1,343	-5.9
Credit Card				
Number of card holders (thousands)	5,799	5,862	62	1.1
Number of new issue (thousands)	120	118	-2	-1.7
Credit card purchase results	129,678	140,186	10,508	8.1
Shopping	119,425	129,903	10,478	8.8
Cashing	10,252	10,282	30	0.3



◆ Trends of New applications, New accounts and Contract rate of Unsecured loan

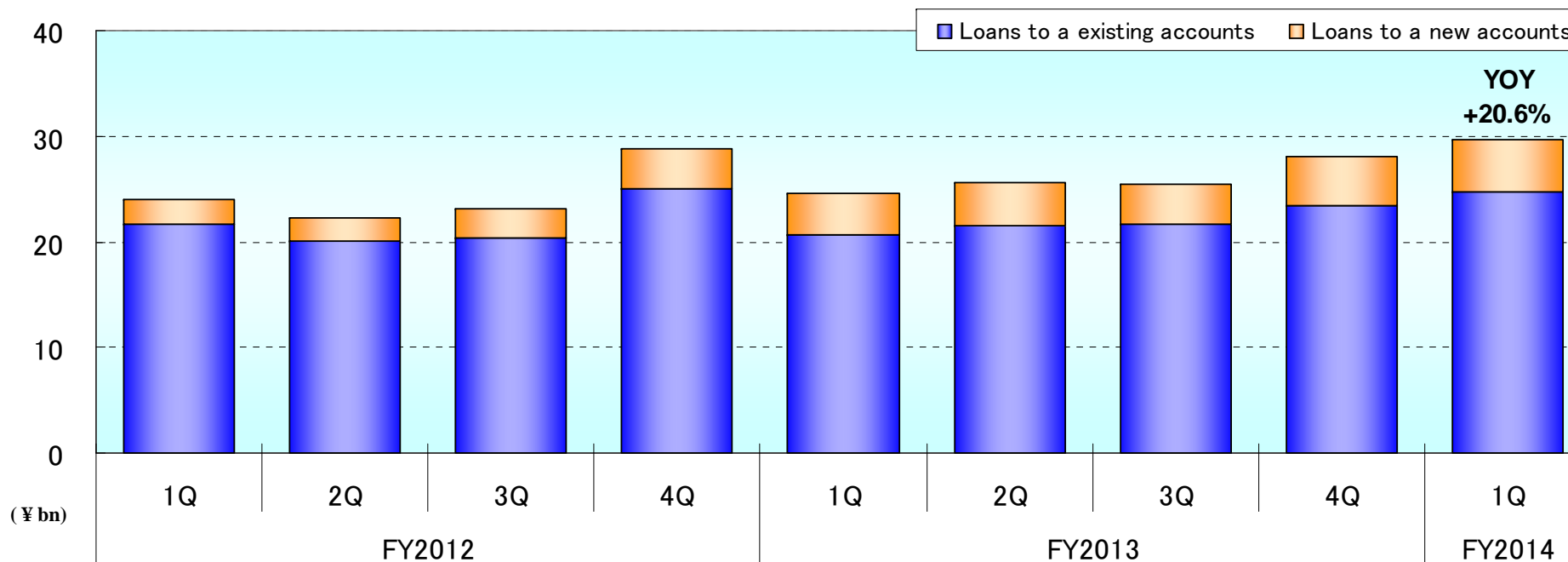
	FY2013					FY2014	
	1Q (3M)	2Q (3M)	3Q (3M)	4Q (3M)		1Q (3M)	YOY
New applications (num)	66,075	63,111	59,001	72,102	260,289	79,987	+21.1%
New accounts (num)	29,981	29,067	26,520	31,440	117,008	35,957	+19.9%
Contract rate (%)	45.4%	46.1%	44.9%	43.6%	45.0%	45.0%	-0.4pt





◆ Trends of Loan volume

(¥million)	FY2013					FY2014	
	1Q(3M)	2Q(3M)	3Q(3M)	4Q(3M)		1Q(3M)	YOY
Loan volume	24,611	25,569	25,457	28,082	103,721	29,685	+20.6%
Loans to a new accounts	3,974	4,028	3,804	4,706	16,513	4,996	+25.7%
Loans to a existing accounts	20,636	21,541	21,652	23,376	87,208	24,689	+19.6%



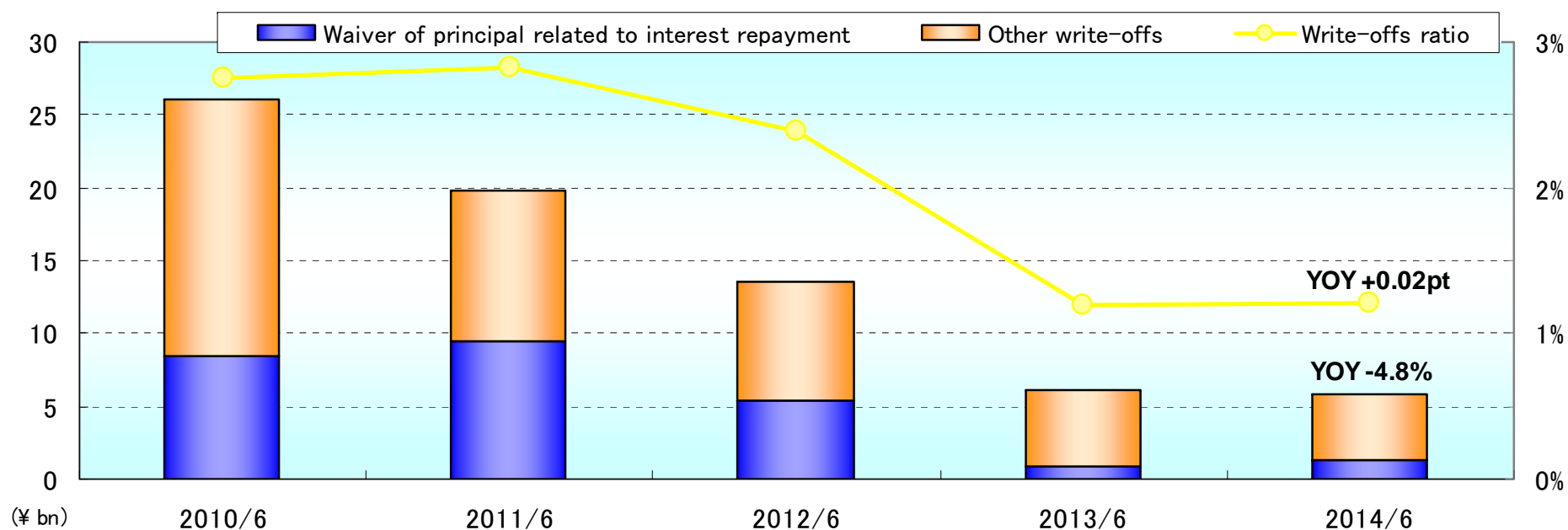


◆ Amount of Write-offs and Write-offs Ratio for Total Receivable Outstanding

(Consolidated)

(Non-consolidated)

(¥ million)	13/6	14/6	YOY	14/6	YOY
	(3M)	(3M)		(3M)	
(1) Write-offs	6,147	5,849	-4.8%	4,741	-7.1%
Waiver of principal related to Interest repayment	901	1,347	49.5%	1,347	49.5%
Other	5,245	4,502	-14.2%	3,394	-19.2%
(2) Specific allowance for doubtful accounts	271	292	7.6%	281	218.2%
Total Write-offs (1)+(2)	6,418	6,141	-4.3%	5,023	-3.2%
Write-offs ratio	1.19%	1.21%	0.02pt	1.44%	0.02pt



Trends of Non-performing loans (2) : Trends of NPL defined by FSA



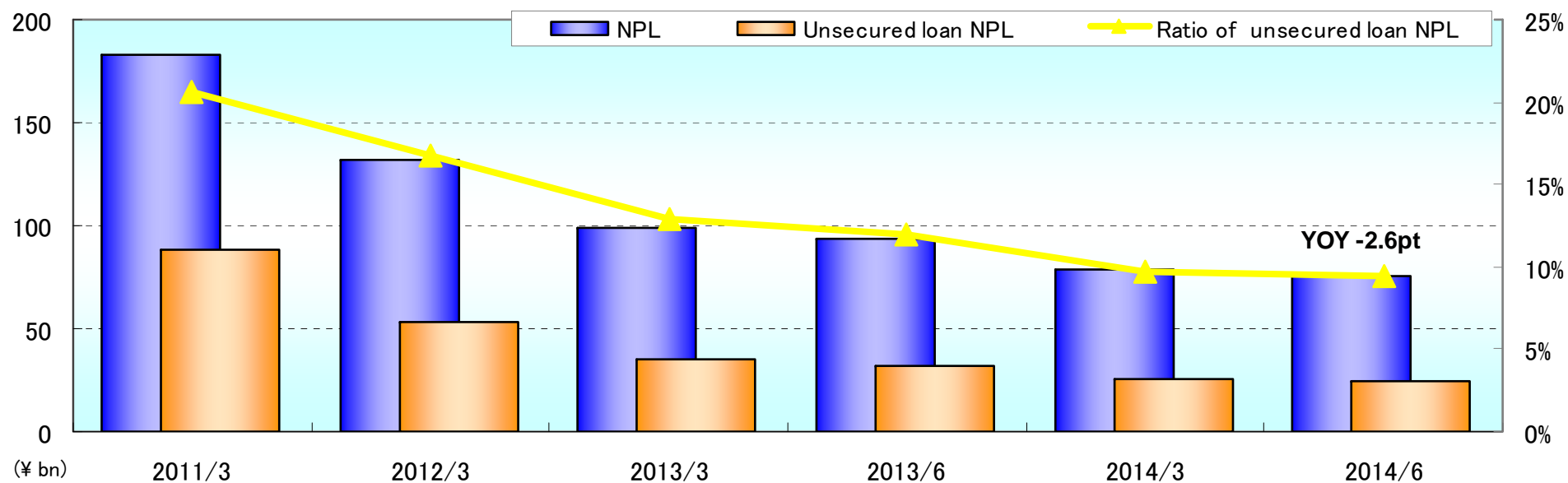
◆Trends of NPL defined by FSA

(Consolidated)

(¥ million)	13/6	14/6	YOY
Total non-performing loans	93,361	76,029	-18.6%
Loans in legal bankruptcy	36,738	34,646	-5.7%
Non-accrual loans	33,876	25,870	-23.6%
Loans past due for three months or more	2,680	2,763	3.1%
Restructured loans	20,064	12,748	-36.5%
Ratio of operating receivables NPL	24.9%	22.0%	-2.9pt
Ratio of Unsecured loan NPL	12.0%	9.2%	-2.8pt

(Non-consolidated)

	14/6	YOY
Total non-performing loans	71,396	-18.7%
Loans in legal bankruptcy	34,605	-5.6%
Non-accrual loans	23,725	-24.6%
Loans past due for three months or more	2,448	19.7%
Restructured loans	10,616	-40.0%
Ratio of operating receivables NPL	27.4%	-4.5pt
Ratio of Unsecured loan NPL	10.2%	-3.5pt





◆ Allowance for losses on Interest repayment:

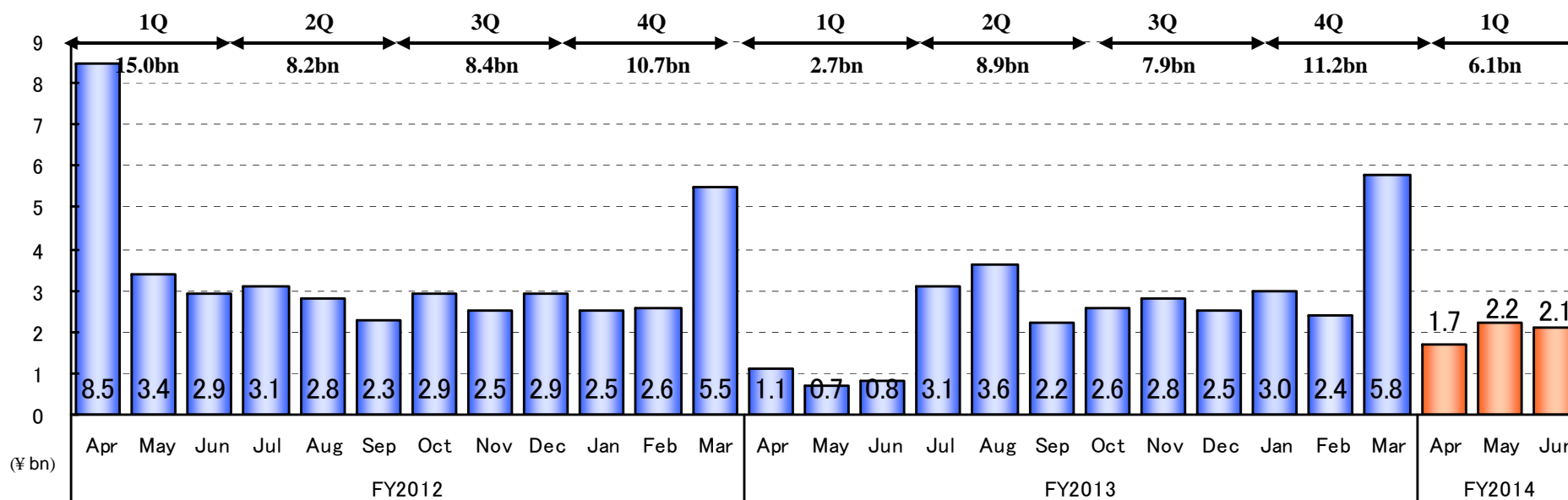
(Consolidated)

(¥ million)	Interest repayment	Waiver of principal	Total
Allowance at the beginning of FY2013	59,881	35,290	95,172
Reversal (Interest repayment)	8,044	-	8,044
Reversal (Waiver of principal)	81	1,347	1,428
Provisions	-	-	-
Allowance at the end of FY2013/ 1Q	51,756	33,943	85,699

(Non-consolidated)

Interest repayment	Waiver of principal	Total
53,879	35,290	89,170
7,693	-	7,693
-	1,347	1,347
-	-	-
46,186	33,943	80,129

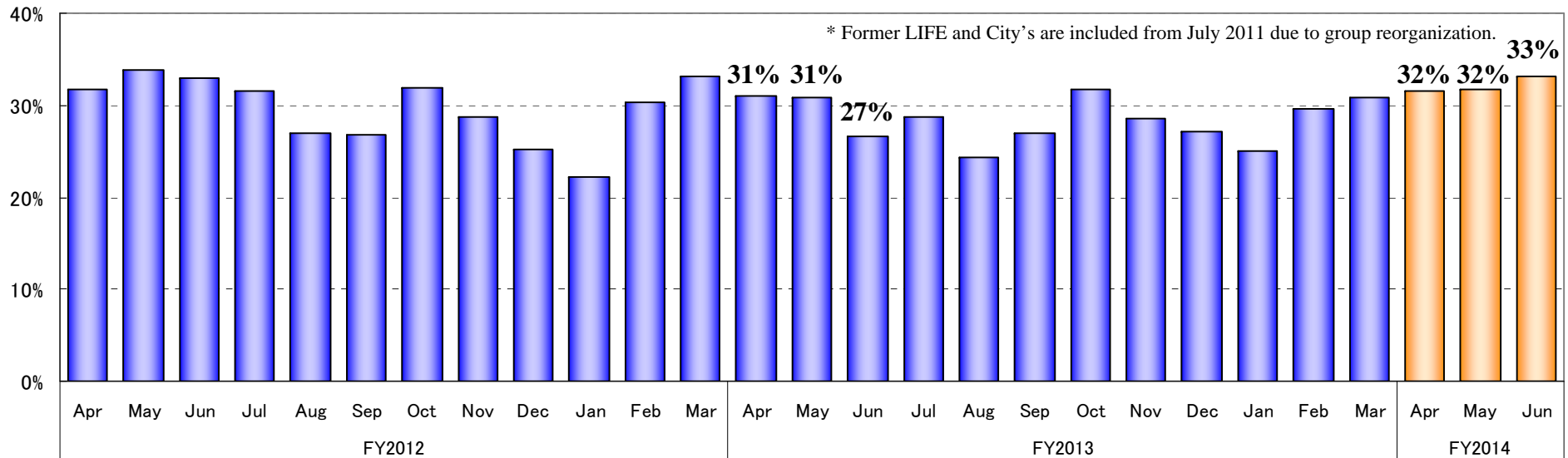
◆ Monthly Interest Repayment (Cash out basis) : Non-consolidated



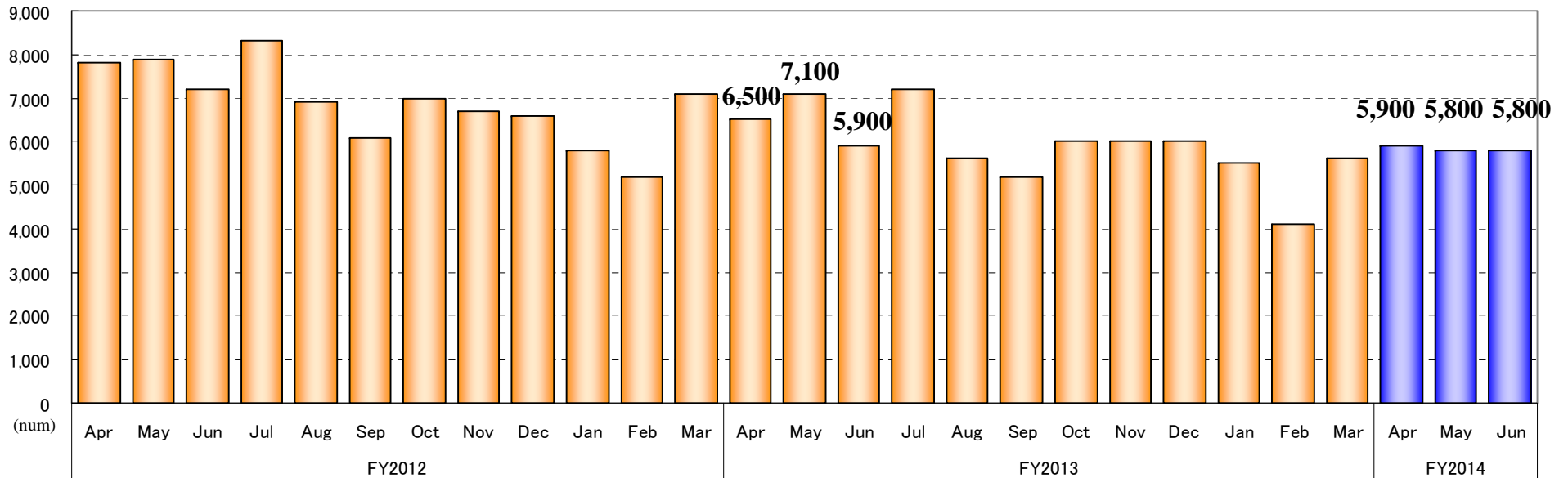


【Monthly Figure of Attorney Involvement (non-consolidated)】

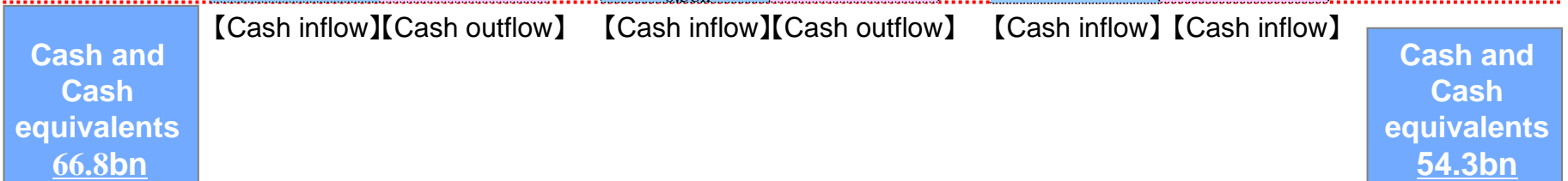
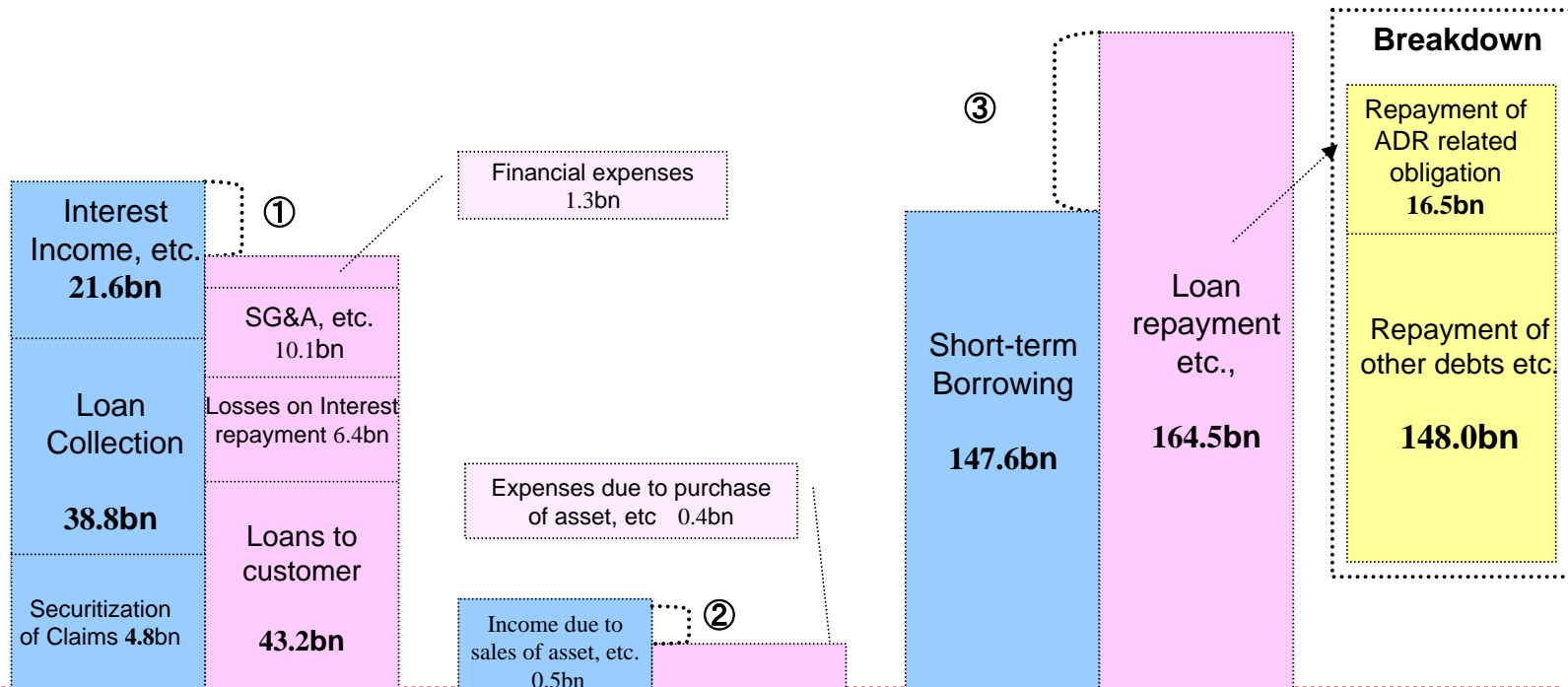
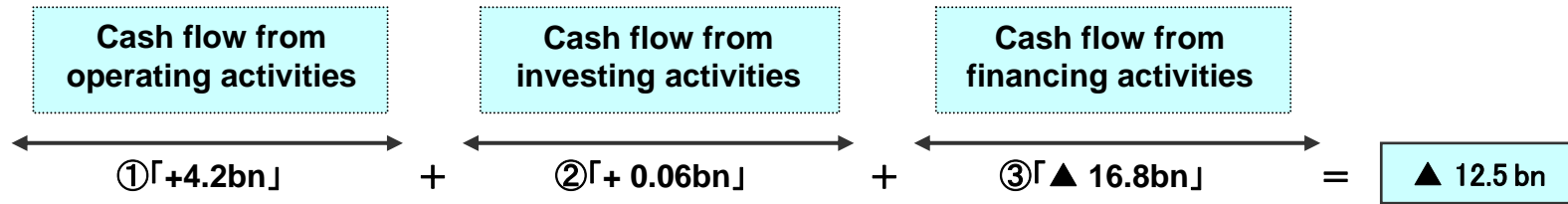
* May 2007(peak) =100



【Monthly Interest Repayment Claims (non-consolidated)】



Cash Flows and Funding: Consolidated

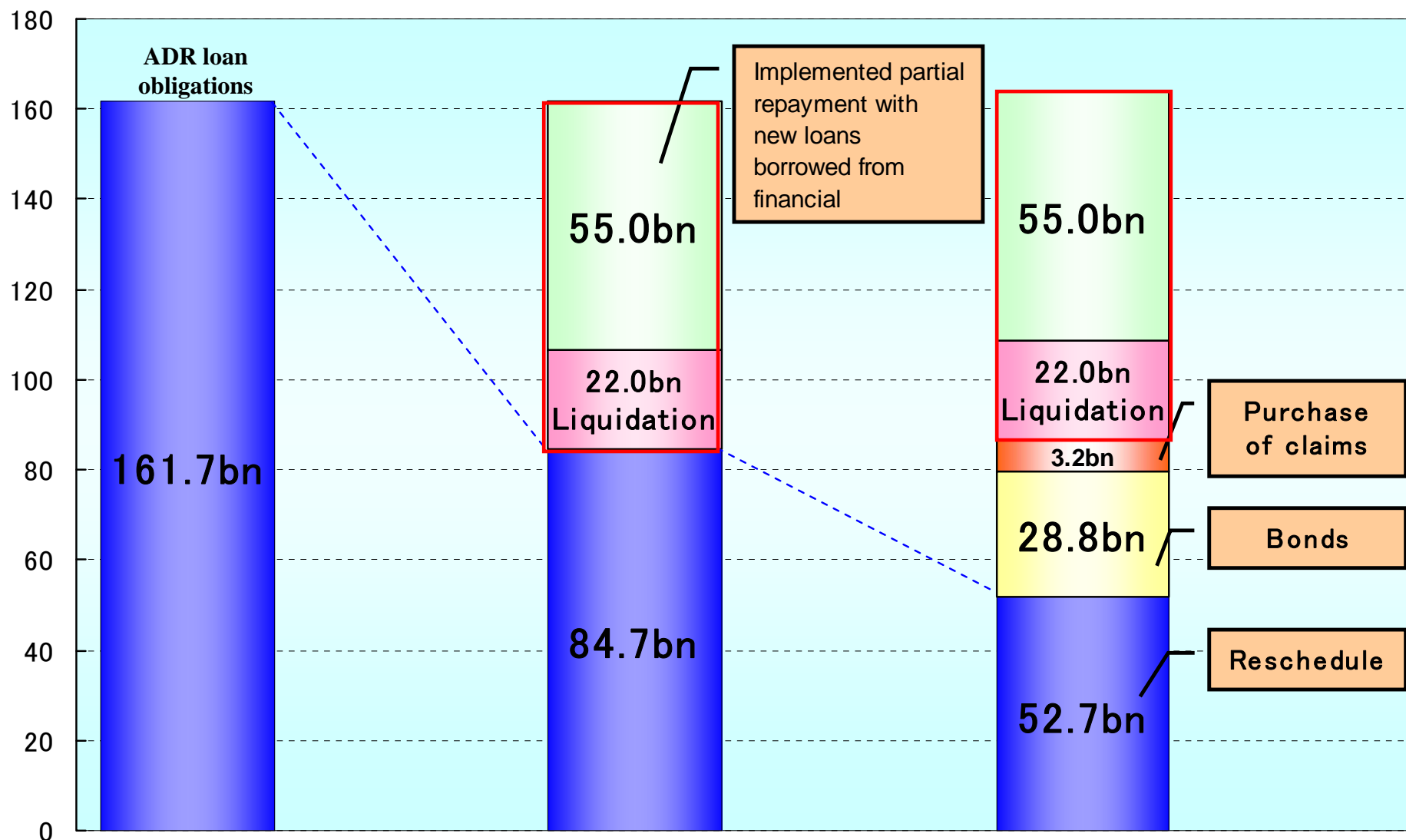


At the beginning of FY2014

At the end of FY2014/ 1Q



【Details agreed at the meeting of creditors held on June 13, 2014】



(¥bn) ※The above data are not reflected in the results for the first quarter of the fiscal year ending March 31, 2015, as they are the details determined at the meeting of creditors held on June 13, 2014, which are to be implemented on July 10, 2014.