February 4, 2020

## **Notice Regarding Organizational and Personnel Changes**

AIFUL Corporation has announced the following organizational changes, and changes in executive officer and general managers.

- I Organizational Changes (effective as of April 1, 2020)
  - 1. Changes to the Divisions
    - a. Creation of new Division

'Finance Division' will be newly established. The Finance Division will be an administrative organization of the newly established Group Finance Department and Finance Department.

- 2. Changes to the Department
  - a. Creation of new Department
    - 'Group Finance Department', 'Contact Center 1' and 'Contact Center 2' will be newly established.
  - b. Abolition of Department
    - 'Group Internal Auditing Department' will be abolished.
  - c. Name Changes

The name of 'Information Systems Development Department' will be changed to 'Systems 1', and the name of 'Information Systems Operation Department' will be changed to 'Systems 2'.

## II Appointment of New Executive Officer (effective as of April 1, 2020)

Name	New position	Current position
Hiroshi Azuma	Executive Officer, Responsible for Counseling Center and Assistance Center (scheduled appointment as President of AsTry Loan Services Corporation *) (Executive Officer of LIFECARD CO., LTD.)	General Manager of Counseling Center

III Changes to the Responsibilities of Executive Officers (effective as of April 1, 2020)

Name	New position	Current position
Yoshitaka Fukuda	President and Representative Director Chief Executive Officer Chairperson of Risk Management Committee, In charge of Administrative Information Office and Internal Auditing Department	President and Representative Director Chief Executive Officer Chairperson of Risk Management Committee, In charge of Administrative Information Office, Internal Auditing Department and Group Internal Auditing Department
Director Hiroshi Uemura  Executive Officer Senior General Manager of Finance Division		Director Executive Officer In charge of Finance Department
Shinichiro Okuyama	Managing Executive Officer, Responsible for Credit Governance Department, Senior Adviser attached to Group Systems Division	Managing Executive Officer, Responsible for Credit Governance Department
Kazuhiko Tsuda	Managing Executive Officer Responsible for Accounting Department and Administrative Information Office, General Manager of Accounting Department	Managing Executive Officer Responsible for Accounting Department, General Affairs Department and Administrative Information Office, General Manager of Accounting Department
Executive Officer, Assistant Senior General Manager of Guarantee Business Division, Responsible for Corporate Risk Management Department		Executive Officer, Assistant Senior General Manager of Guarantee Business Division, Responsible for Corporate Risk Management Department (scheduled to retire from President of AsTry Loan Services Corporation *)
Hideaki Minamizawa	Executive Officer, Responsible for Personnel Department	Executive Officer, Responsible for Personnel Department General Manager of Personnel Department
Akitaka Domoto	Executive Officer, Assistant Senior General Manager of Loan Business Division, Responsible for Credit Management Promotion Department and Credit Management Compliance Promotion Office	Executive Officer, Assistant Senior General Manager of Loan Business Division, General Manager of Credit Management Promotion Department

Name	New position	Current position
Toshiaki Ando	Executive Officer,  Assistant Senior General Manager of  Finance Division  General Manager of Finance Department  and Group Finance Department  (Executive Officer of LIFECARD CO., LTD.)	Executive Officer, <u>Special Mission on</u> <u>Management Planning Division</u>
Takayuki Nakata	Executive Officer, Assistant Senior General Manager of Group Systems Division, General Manager of Systems 1	Executive Officer, Assistant Senior General Manager of Group Systems Division, General Manager of Information Systems Development Department

Note: AsTry Loan Services Corporation is a wholly owned subsidiary of AIFUL. This appointment will be officially decided at the Extraordinary General Meeting of Shareholders of the company to be held on April 2020, and the meeting of the Board of Directors to be held thereafter.

## IV Appointment of General Manager (effective as of April 1, 2020)

1 1	Appointment of General Manager (effective as of April 1, 2020)		
	Name	New areas of responsibility	
	Ikumi Abe	General Manager of Advertising Department	
	Yukio Honma	General Manager of Contact Center 2	
	Kimihiro Omori	General Manager of Counseling Center	
	Akira Nakajima	Western Japan Loan Business Department	
	Kenta Tanaka	(PT.REKSA Finance CFO)	

## V Changes to the Responsibilities of General Managers (effective as of April 1, 2020)

Name	New areas of responsibility	Former areas of responsibility	
Etsushi Yamada	General Manager of Personnel Department	General Manager of Loan Business Promotion Department	
Norio Nakanishi General Manager of Contact Center 1		General Manager of Contact Center	
Yoshito Kiso	General Manager of Loan Business Promotion Department and Credit Management Promotion Department	(General Manager of Sales Department 2 of LIFECARD Co., Ltd)	
Kazuhiko Sanada	General Manager of Systems 2	General Manager of Information Systems Operation Department	
Tsuyoshi Kagitani (General Manager of Sales Department 2 of LIFECARD Co., Ltd)		General Manager of Western Japan Loan Business Department	
Jun Mitsuishi (General Manager of Management Planning Department of LIFECARD Co., Ltd)		General Manager of Finance Department	
Tadahiro Nishida	(General Manager attached to Sales Division of LIFECARD Co., Ltd)	General Manager of Group Internal Auditing Department	
Yohei Aso	(General Manager attached to Pay Later Settlement Department of LIFECARD Co., Ltd)	General Manager of Advertising Department	