## AIFUL Corporation Makes Organizational and Personnel Changes

KYOTO AIFUL Corporation has announced the following organizational change and changes in management personnel. These changes were resolved at a Board of Directors meeting held February 9, 2004.

## 1. Organizational Change (Effective April 1, 2004)

## Abolition of Contact Center Preparatory Office

This office has provided support for the full-fledged operations of two Contact Centers in eastern and western Japan with the aims of high-quality customer service, greater operational efficiency, and cost reductions. As all transfer work will be completed in March this year, the Contact Center Preparatory Office in the Management Planning Division will be abolished.

### 2. Changes in Management Personnel (Effective February 15, 2004)

Name	New Position	Former Position
Minoru Kobayashi	General Manager, Credit	General Manager, Credit
	Sales Business	Sales Business
	Department, Manager,	Department
	Business Planning Division	General Manager, Business
	and West Japan Promotion	Planning Division
	Department	
Yasuo Shiozawa	Manager attached to	Manager, Contact Center
	Personnel Division	Preparatory Office
	* Scheduled to be	
	appointed Executive	
	Director, and Manager,	
	Business Management	
	Department, Tryto	
	Corporation	
Sadayuki Matsuoka	Manager attached to	Manager, South Kanto
	Personnel Division	Department
	* Scheduled to be	
	appointed Executive	

	Director, and Manager,	
	Sales Department, Tryto	
	Corporation	
Tatsuhiro Kurihara	Manager, South Kanto	Manager, West Japan
	Department	Promotion Department

<sup>\*</sup> The appointments are scheduled to take place at the extraordinary general meeting of shareholders of Tryto Corporation to be held on April 2, 2004 and the board of directors meeting that will follow it. Tryto Corporation is a subsidiary of AIFUL Corporation in the consumer finance business.

3. Organization Chart (As of April 1, 2004)

See attached sheet.

#### AIFUL Corporation

rs: 381-1 Takasagocho, Gojo Agaru, Karasumadori, Headquarters:

Shimogyo-ku, Kyoto

President: Yoshitaka Fukuda

Stock code: 8515

Exchanges: TSE 1st Section; OSE 1st

Section

Fiscal year: Ending March 31 Inquiries: Kenichi Kayama, General

 ${\tt Manager,\ Public\ Relations}$ 

Department

Telephone:  $(0\overline{3})$  3274-3560 (Public

Relations)

(03) 3274-4561 (Investor

Relations)

Fax: (03) 3274-4581

# AIFUL Corporation Organization Chart (As of April 1, 2004)

		Г	
	Management Planning Division	15	Management Planning Department
		H	Marketing Department
		4	IT Planning Department
		$\dashv$	Loan Recovery Department
General Meeting of Shareholders		$\dashv$	Credit Assessment Department
Board of Auditors		$\dashv$	Information Systems Department
Board of Fidulesis		$\dashv$	General Affairs Department
Board of Directors		=	Legal Department
	Personnel Division	$\forall$	Personnel Department
Compliance Committee		4	Training Department
D :1 4		$\dashv$	Accounting Department
President	Finance Division	$\dashv$	Finance Department
		$\dashv$	Public Relations Department
		$\dashv$	Investor Relations Office
		-	Guarantee Business Department
	East Japan Loan Business Division —	$\overline{\top}$	East Japan Advertising Department
		Н	Hokkaido-Tohoku Loan Business Department
		$\mathbb{H}$	North Kanto Loan Business Department
		H	South Kanto Loan Business Department
		+	Tokyo Central Loan Business Department
		+	East Japan Contact Center 1
		4	East Japan Contact Center 2
		$\dashv$	Credit Card Business Department
		$\dashv$	Loan Business Planning Department
	West Japan Loan Business	$\forall$	West Japan Advertising Department
		H	Chubu Loan Business Department
		H	Kinki Loan Business Department
		H	Chugoku-Shikoku Loan Business Department
		H	Kyushu Loan Business Department
		H	West Japan Contact Center 1
		Ц	West Japan Contact Center 2
		-[	Inspection Department