# AIFUL Announces Revisions to Full Year Earnings Forecasts and Dividend Forecast for Year Ended March 2009

KYOTO — AIFUL Corporation has announced the following revisions to its full year earnings forecasts and dividend per share forecasts for the year ended March 31, 2009, modifying the forecast initially published on November 6, 2008.

# 1. Revisions to Full Year Earnings Forecasts for Year Ended March 31, 2009 (April 1, 2008 – March 31, 2009)

#### (a) Consolidated

(Units: Million yen, %)

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	Operating	Operating	Ordinary	Net income	Net income
	revenue	income	income		per share
					(Yen)
Previous forecast (A)	311,140	11,383	12,000	8,599	51.49
Revised forecast (B)	312,241	7,441	8,608	4,247	24.77
Amount of change (B-A)	1,101	(3,942)	(3,392)	(4,352)	
Percentage change (%)	0.4	(34.6)	(28.3)	(50.6)	
Reference: Previous year	405,784	31,725	32,065	27,434	190.77
(Year ended March 31, 2008)		31,723	32,003	27,434	190.77

### (b) Non-consolidated

(Units: Million yen, %)

	Operating	Operating	Ordinary	Net income	Net income
	revenue	income	income		per share
					(Yen)
Previous forecast (A)	175,852	2,576	8,000	11,914	71.33
Revised forecast (B)	177,216	(2,805)	2,807	9,657	56.31
Amount of change (B-A)	1,364	(5,381)	(5,193)	(2,257)	
Percentage change (%)	0.8		(64.9)	(18.9)	
Reference: Previous year (Year ended March 31, 2008)	233,039	16,957	22,191	27,069	188.24

## 2. Rationale for Revision of Earnings Forecasts

### (a) Non-consolidated Earnings Forecasts

In terms of operating revenue, although the balance of operating loans was lower than previously forecast, interest on operating loans and bad debt recovery are expected to rise by a total of 1.3 billion yen as a result of the strengthened loan management and collection system.

Despite a forecast 5.3 billion yen reduction in finance expenses, advertising expenses, personnel expenses and commission paid compared with the previous forecasts and a 33.9 billion yen reduction in bad debt expenses not related to interest repayment, transfers of 46 billion yen to reserves related to interest repayments (9.1 billion yen for cash payments, 36.9 billion yen for loss of principal) is expected with the current continuing rise in demands for interest repayments. As a result, interest repayment related expenses will rise 9.1 billion yen while bad debt related expenses climb by 2.9 billion yen. Therefore, operating expenses overall are expected to rise by 6.7 billion yen.

Consequently, operating income is forecast to be 5.3 billion yen lower than in the previous forecast while ordinary income is expected to be 5.1 billion yen lower.

The balance of reserves related to interest repayments at the end of the current period is expected to stand at 163.4 billion yen (84.3 billion yen for cash payments, 79.1 billion yen for loss of principal). Net income is anticipated to decline by 2.2 billion yen compared with the previous forecast due to a 0.4 billion yen increase in extraordinary losses and a 2.6 billion yen rise in adjustments for corporate tax despite the 6.0 billion yen increase in extraordinary income that includes gains on purchase and disposal of bonds.

#### (b) Consolidated Earnings Forecasts

Operating income is expected to decline by 3.9 billion yen and ordinary income is anticipated to fall by 3.3 billion yen compared with the previous forecast, primarily due to the revisions of the non-consolidated figures described above. In addition to that, extraordinary losses have grown by 4.5 billion yen, and include the impairment of goodwill related to the past acquisition of subsidiaries, and business reorganization losses at said subsidiaries. Consequently, net income is expected to be 4.3 billion yen lower than in the previous forecast.

Note: The above earnings forecasts were prepared based on information available at the time they were published. Actual earnings may differ from the forecast values due to a variety of factors.

#### 3. Revision of Year-End Dividend Forecast

### (a) Details of Revision

	Dividend per share (Yen)			
Date of record	End of second quarter (interim)	End of year	Full year	
Previous forecast (Published November 6, 2008)	10.00	10.00	20.00	
Revised forecast		5.00	15.00	
Actual dividend for current year	10.00	_		
Actual dividend for previous fiscal year (Year ended March 31, 2008)	20.00	20.00	40.00	

### (b) Rationale for Revision of Dividend Forecast

AIFUL Corporation's basic dividend policy aims for a stable and consistent return of profits based on the earnings of the AIFUL Group. Acknowledging that returning profit to shareholders is a priority issue for management, AIFUL aims to maximize shareholder returns and shareholder value and secure stable internal reserves through medium and long-term profit growth. Nevertheless, in conjunction with the revision to forecast earnings for the full year, AIFUL expects to pay an end of year dividend of 5 yen per share for the year ending March 2009.

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