



Third Quarter Financial Results for the Fiscal Year ending March 2011

AIFUL CORPORATION
<http://www.ir-aiful.com>

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— Forward Looking Statements —

The figures contained in this presentation with respect to the plans, strategies and other statements that are not historical facts of AIFUL and the AIFUL Group are forward-looking statements about the future performance of AIFUL and the AIFUL Group which are based on management's assumptions and beliefs in light of the information currently available to it and involve risks and uncertainties. Actual results may differ from those in the forward-looking statements as a result of various facts. Potential risks and uncertainties include, without limitation, general economic conditions in the market in which AIFUL and the AIFUL Group operate business, and changes in the size of the overall market for consumer loans, the rate of default by customers, and the level of interest rates charged by AIFUL and the AIFUL Group. This presentation does not constitute any offer of any securities for sale.

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1. Summary of Third Quarter Financial Results



Financial Results (1): Consolidated Summary




(¥ million)	09/12	10/12			11/3(E)
			YOY	YOY%	
Operating revenue	173,230	116,440	-56,789	-32.8%	-
Interest income	136,405	84,589	-51,815	-38.0%	-
Operating expenses	428,784	104,489	-324,295	-75.6%	-
Financial expenses	14,777	9,098	-5,678	-38.4%	-
Credit cost	145,732	29,875	-115,857	-79.5%	-
Expenses for Interest repayments	198,046	16,294	-181,752	-91.8%	-
Other operating expenses	70,227	49,220	-21,006	-30.0%	-
Operating income	-255,554	11,951	267,505	-	-
Ordinary income	-254,708	10,651	265,359	-	-
Extraordinary income	2,005	1,944	-60	-3.0%	-
Extraordinary losses	24,850	3,041	-21,808	-87.8%	-
Net income before taxes	-277,553	9,554	287,107	-	-
Net income	-283,816	9,689	293,506	-	-

(Unit: billions of yen)

Total Receivable outstanding *	1,252	843	-409	-32.7%	-
Loans outstanding	969	652	-316	-32.7%	-
LIFE: Installment receivable	164	92	-71	-43.6%	-
Credit guarantee and other	119	98	-20	-17.5%	-
Customer accounts (thousands)	2,087	1,613	-474	-22.7%	-

* Managed Asset Basis




 (¥ million)	09/12	10/12			11/3 (E)
			YOY	YOY%	
Operating revenue	98,649	67,674	-30,975	-31.4%	-
Interest income	89,727	58,346	-31,380	-35.0%	-
Operating expenses	337,374	49,977	-287,396	-85.2%	-
Financial expenses	11,198	6,304	-4,893	-43.7%	-
Credit cost	117,214	20,708	-96,505	-82.3%	-
Bad debt write-offs	81,745	66,146	-15,599	-19.1%	-
Expenses for Interest repayments	176,866	-	-	-	-
Interest repayments	45,125	50,737	5,612	12.4%	-
Other operating expenses	32,095	22,964	-9,131	-28.5%	-
Operating income	-238,725	17,696	256,421	-	-
Ordinary income	-235,026	19,711	254,737	-	-
Extraordinary income	681	1,485	804	118.0%	-
Extraordinary losses	26,967	3,012	-23,955	-88.8%	-
Net income	-264,687	18,027	282,715	-	-

(Unit: billions of yen)


Total Receivable outstanding	676	456	-219	-32.5%	-
Loan outstanding	624	414	-209	-33.6%	-
Customer accounts (thousands)	1,125	865	-260	-23.1%	-
Average yield	16.2%	16.0%	-0.2%	-	-
Below 18% unsecured loan balance's occupancy rate	48.6%	58.7%	10.1%	-	-

Financial Results (3): Summary of LIFE and Businext



 (¥ million)	09/12	10/12			11/3 (E)
			YOY	YOY%	
Operating revenue	57,367	37,467	-19,899	-34.7%	-
Operating expenses	70,959	45,506	-25,453	-35.9%	-
Operating income	-13,592	-8,038	5,553	-	-
Ordinary income	-13,121	-9,777	3,344	-	-
Net income	-16,664	-9,420	7,244	-	-
Loans outstanding	219,993	153,620	-66,373	-30.2%	-
Installment receivables	153,346	87,502	-65,844	-42.9%	-
Average yield (%)	14.9%	14.4%	-0.5%	-	-

*On-Balance

 (¥ million)	09/12	10/12			11/3 (E)
			YOY	YOY%	
Operating revenue	6,812	5,949	-863	-12.7%	-
Operating expense	6,286	5,389	-896	-14.3%	-
Operating income	526	559	32	6.2%	-
Ordinary income	534	562	27	5.2%	-
Net income	-2,767	536	3,303	-	-
Loans outstanding	66,731	60,669	-6,062	-9.1%	-
Customer accounts (thousands)	36	32	-3	-10.5%	-
Average yield (%)	14.2%	13.9%	-0.3%	-	-

2. Business Environment

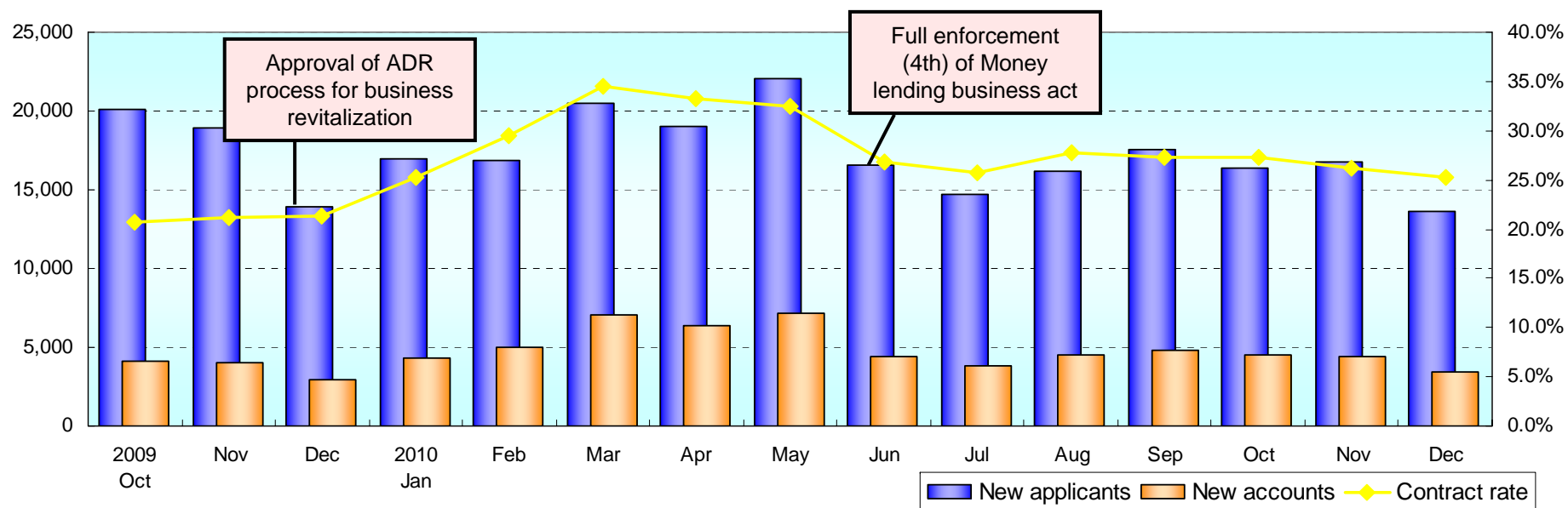




◆ Contract rate and loan volume of Unsecured loans

	FY2009				FY2010				YOY
	3Q(9M)				3Q(9M)				
	1Q(3M)	2Q(3M)	3Q(3M)		1Q(3M)	2Q(3M)	3Q(3M)		
New applications	63,495	65,934	52,936	182,365	57,624	48,521	46,804	152,949	-16.1%
New accounts	11,585	12,704	11,133	35,422	17,951	13,076	12,319	43,346	22.4%
Contract rate	18.2%	19.3%	21.0%	19.4%	31.2%	26.9%	26.3%	28.3%	8.9%
Loans volume (¥ million)	16,587	11,956	9,931	38,474	20,226	16,634	17,028	53,888	40.1%

◆ Trends of New applications, New accounts and Contract rate of Unsecured loan

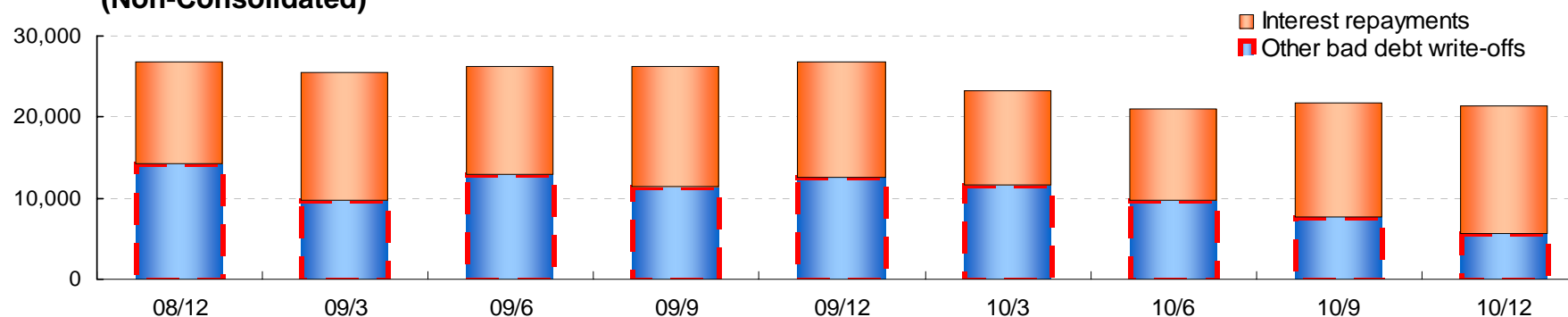




◆ Write-offs ratio and Write-offs

(%; ¥ millions)	09/12 (9M)	10/3 (12M)	10/12 (9M)	YOY	11/3(E) (12M)
Consolidated	8.16%	14.23%	9.48%	+1.32%	-
Non-consolidated	12.39%	19.10%	14.86%	+2.47%	-
Total Write-offs	83,799	115,159	67,870	-19.0%	-
Write-offs	79,153	102,383	64,072	-19.1%	-
Loans outstanding	624,368	553,476	414,585	-33.6%	-

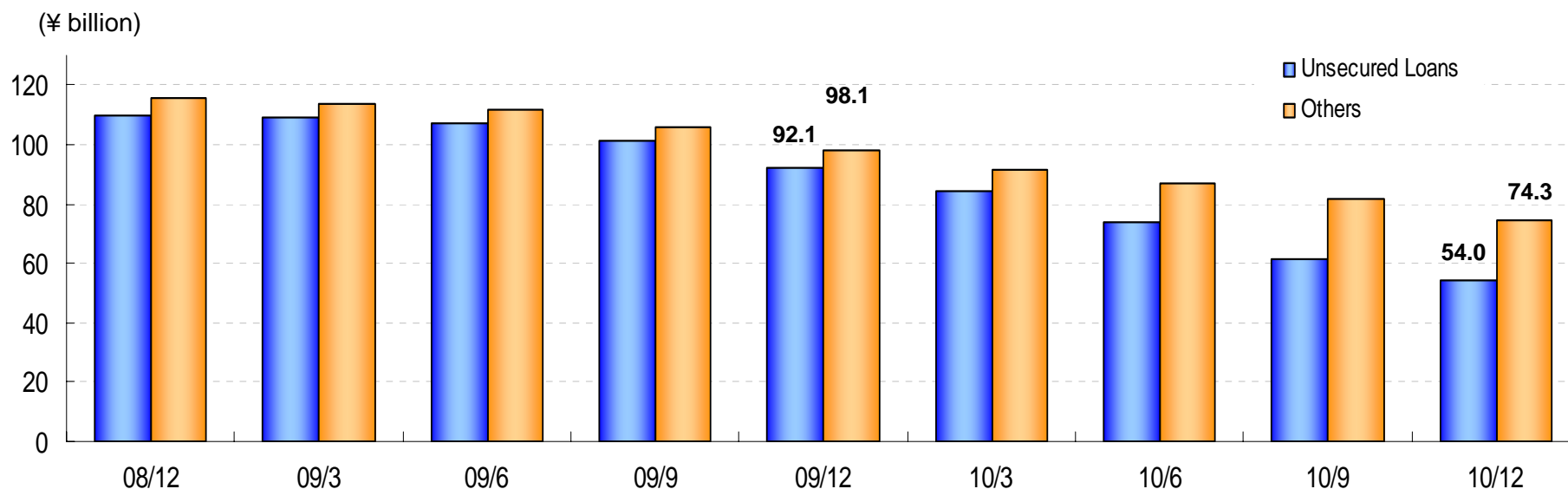
◆ Trends of Interest repayments and other bad debt charge-offs (Quarterly Basis) (Non-Consolidated)



(¥ million)	09/12 (9M)	10/3 (12M)	10/12 (9M)	YOY%	11/3(E) (12M)
Waiver of principal related to Interest repayment	42,232	53,756	41,103	-2.7%	-
Other bad debt write-offs	36,921	48,627	22,969	-37.8%	-
Total	79,153	102,383	64,072	-19.1%	-



◆ Trends of NPL defined by FSA (Non-Consolidated)

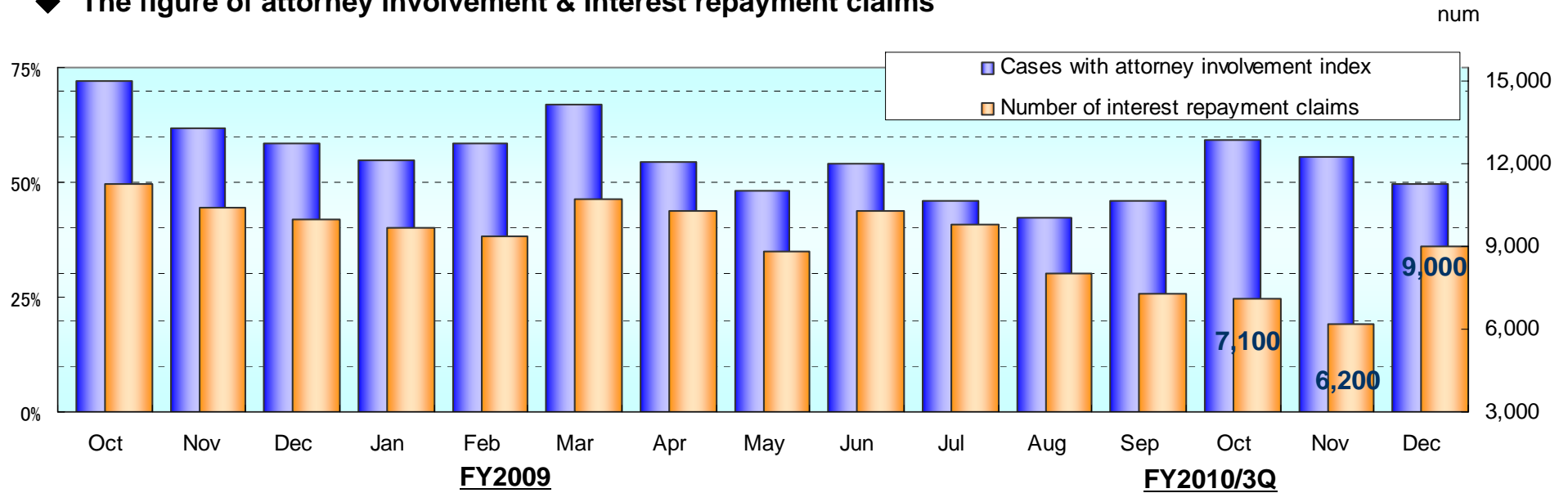


(¥ millions)	Unsecured loans			Others		
	09/12	10/12	YOY%	09/12	10/12	YOY%
Claims in Bankruptcy	1,785	919	-48.5%	34,476	39,509	14.6%
Loans in arrears	58,507	33,968	-41.9%	60,739	33,166	-45.4%
Loans in arrears longer than 3 months	7,920	3,986	-49.7%	1,756	969	-44.8%
Loans with adjusted terms	23,985	15,155	-36.8%	1,149	754	-34.4%
Total	92,198	54,029	-41.4%	98,122	74,399	-24.2%



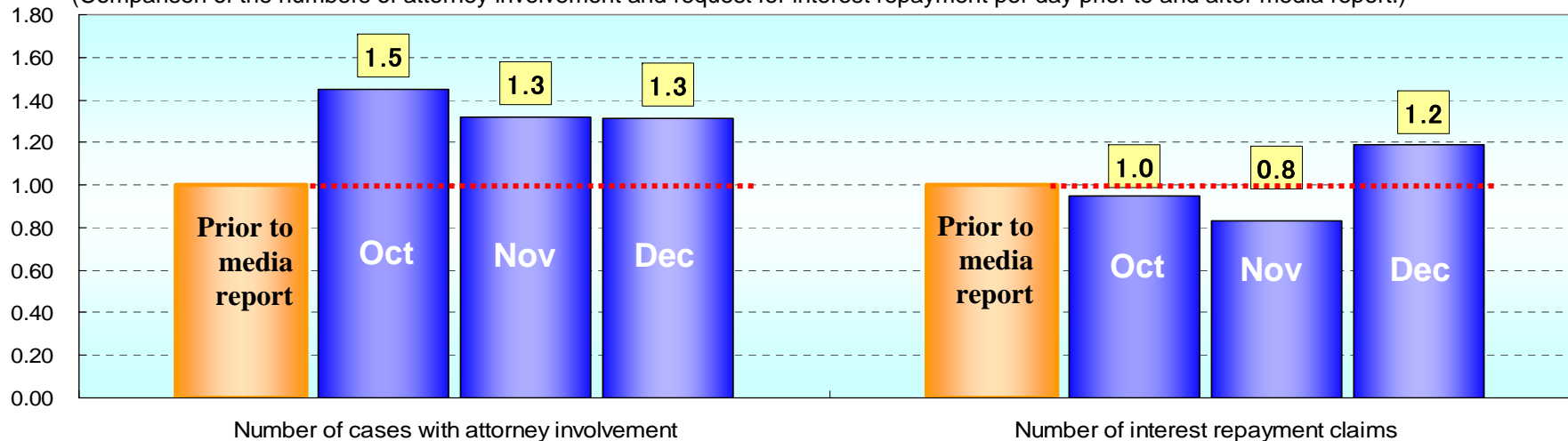
(Non-Consolidated)

◆ The figure of attorney involvement & Interest repayment claims



◆ Impact of a Competitor Company Petitioning for Protection under the Corporate Reorganization Act

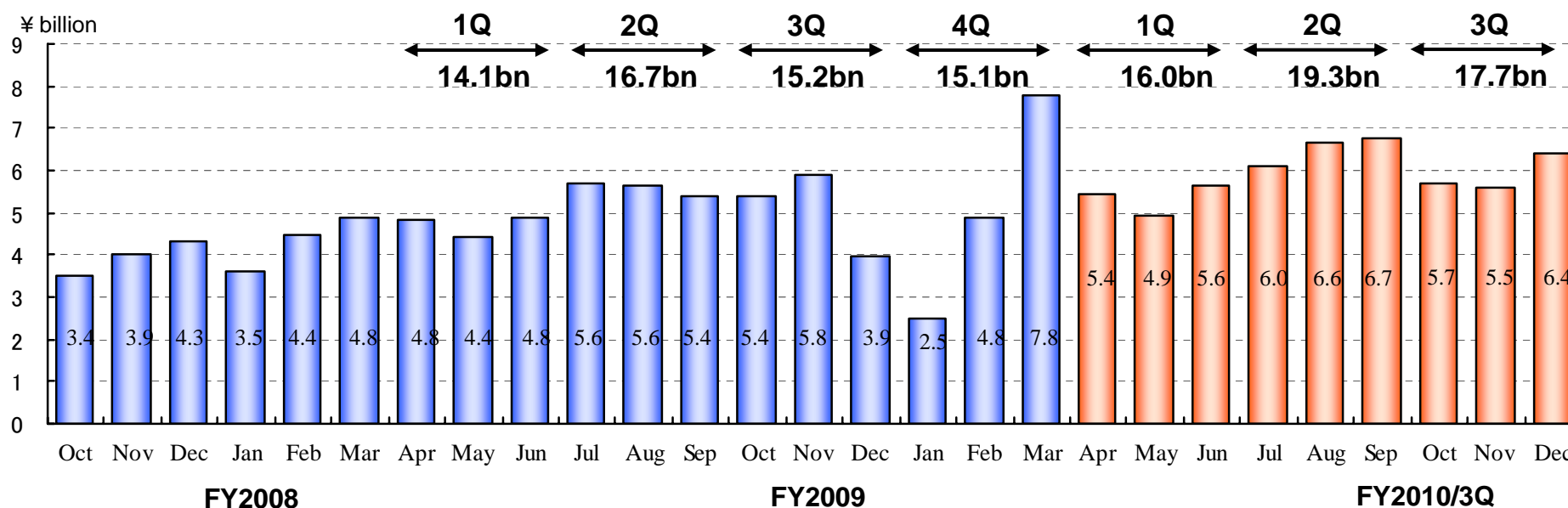
(Comparison of the numbers of attorney involvement and request for interest repayment per day prior to and after media report.)



* Average prior to media report is a period between Sep.1 and Sep.26



◆ Monthly Interest Repayments (Cash out basis) : Non-consolidated



◆ Allowance on losses for Interest repayment:

1. Consolidated

2. Non-Consolidated

(¥ million)	Interest repayment	Waiver of principal	Total	Interest repayment	Waiver of principal	Total
Allowance at the beginning of FY 2010	237,909	76,990	314,899	197,160	74,094	271,254
Reversal (Interest repayment)	62,898	-	62,898	50,737	-	50,737
Reversal (Waiver of principal)	7,252	41,994	49,246	-	41,103	41,103
Provisions	16,294	19,139	35,433	-	19,139	19,139
Allowance at the end of FY2010/3Q	184,053	54,135	238,188	146,422	52,130	198,552

Cash Flows and Funding



(unit: ¥ billion)

