

Financial Results for the Second Quarter Ended Sept. 30, 2008

AIFUL CORPORATION

http://www.ir-aiful.com

- Forward Looking Statements -

The figures contained in this presentation with respect to the plans, strategies and other statements that are not historical facts of AIFUL and the AIFUL Group are forward-looking statements about the future performance of AIFUL and the AIFUL Group which are based on management's assumptions and beliefs in light of the information currently available to it and involve risks and uncertainties. Actual results may differ from those in the forward-looking statements as a result of various facts. Potential risks and uncertainties include, without limitation, general economic conditions in the market in which AIFUL and the AIFUL Group operate business, and changes in the size of the overall market for consumer loans, the rate of default by customers, and the level of interest rates charged by AIFUL and the AIFUL Group. This presentation does not constitute any offer of any securities for sale.

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1. Financial Results Summary





Financial Highlights for 2Q 2008

(¥ million)	Cor	nsolidated (a)		Non-	Consolidated	(b)	a/b
(* minor)	07/9	08/9	YOY%	07/9	08/9	YOY%	a/D
Operating revenue	216,502	165,685	-23.5%	125,211	94,122	-24.8%	1.8
Operating expenses	195,433	157,723	-19.3%	114,888	92,542	-19.4%	1.7
Operating income	21,068	7,962	-62.2%	10,323	1,579	-84.7%	5.0
Ordinary income	21,504	9,054	-57.9%	13,163	4,739	-64.0%	1.9
Net income	21,475	7,171	-66.6%	18,409	7,609	-58.7%	0.9

Estimate for the Fiscal Year March 2009

(V william)	Cor	nsolidated (a)		Non-	Consolidated	(b)	a / b
(¥ million)	08/3	09/3 (E)	YOY%	08/3	09/3 (E)	YOY%	(E)
Operating revenue	405,784	311,140	-23.3%	233,039	175,852	-24.5%	1.8
Operating expenses	374,058	299,757	-19.9%	216,081	173,275	-19.8%	1.7
Operating income	31,725	11,383	-64.1%	16,957	2,576	-84.8%	4.4
Ordinary income	32,065	12,000	-62.6%	22,191	8,000	-64.0%	1.5
Net income	27,434	8,599	-68.7%	27,069	11,914	-56.0%	0.7

Financial Results – Summary of Group Company (1)



PL

(¥ million)	Consumer Finance Business			Credit Card Business	Small Busi Busi		Consolidated
	Aiful	Wide	Tryto	Life *	Businext	City's	
Operating revenue	94,122	3,760	2,660	52,663	5,497	4,377	165,685
Operating expenses	92,542	3,456	1,809	50,919	4,815	3,717	157,723
Operating income	1,579	304	851	1,744	682	660	7,962
Ordinary income	4,739	319	887	1,871	682	667	9,054
Net income	7,609	597	1,085	340	381	122	7,171

^{*} Managed Asset Basis

BS

(¥ billion)	Aiful	Wide	Tryto	Life *	Businext	City's	Consolidated
Receivable outstanding	1,042.4	29.9	21.9	625.3	81.5	58.8	1,870.6
Asset	1,393.2	20.9	15.2	576.6	80.9	57.1	1,862.3
Liability	1,066.2	34.3	28.7	485.0	66.1	44.4	1,533.2
Shareholder's equity	326.9	-13.4	-13.5	91.5	14.7	12.7	329.1

^{*}Receivables outstanding includes off-balance-sheet receivables.

Financial Results - Summary of Group Company (2)



Estimate for the Fiscal Year March 2009

(¥ million)	Consumer Finance Business			Credit Card Business	Small B Loan B	Business Jusiness	Consolidated
	Aiful	Wide	Tryto	Life *	Businext	City's	
Receivable outstanding	933,695	22,489	16,359	563,412	82,066	52,236	1,678,188
YOY%	-16.6%	-45.0%	-44.1%	-13.7%	-1.4%	-13.2%	-16.1%
Operating revenue	175,852	6,391	4,689	100,313	10,794	7,893	311,140
YOY%	-24.5%	-54.6%	-50.5%	-16.9%	-4.9%	-19.2%	-23.3%
Operating income	2,576	1,831	1,591	2,865	1,106	693	11,383
YOY%	-84.8%	-70.9%	464.9%	-43.9%	280.0%	-	-64.1%
Ordinary income	8,000	1,846	1,627	3,000	1,106	706	12,000
YOY%	-64.0%	-70.8%	433.1%	-42.1%	319.5%	-	-62.6%
Net income	11,914	1,789	1,644	980	628	127	8,599
YOY%	-56.0%	-71.5%	265.9%	-71.4%	693.4%	-	-68.7%

^{*} Managed Asset Basis

Financial Results – Consolidated



(¥ billion)	07/9	08/9	YOY%	09/3 (E)	YOY%
Receivable outstanding *	2,159.9	1,870.6	-13.4%	1,678.1	-16.1%
Loans	1,810.8	1,550.8	-14.4%	1,366.9	-17.9%
Loans outstanding of Aiful	1,166.7	980.9	-15.9%	872.2	-17.6%
Shopping receivables of Life	201.6	180.2	-10.6%	174.4	-8.4%
Number of loan accounts (thousands)	3,291	2,866	-12.9%		-
Number of credit card holders (thousands)	14,541	15,016	3.3%	15,189	2.5%
Number of new loan customers (thousands)	76	64	-16.6%	113	-17.8%

^{*} Managed Asset Basis

Operating revenue (¥ million)	216,502	165,685	-23.5%	311,140	-23.3%
Operating income	21,068	7,962	-62.2%	11,383	-64.1%
Ordinary income	21,504	9,054	-57.9%	12,000	-62.6%
Net income	21,475	7,171	-66.6%	8,599	-68.7%
EPS (¥)*	151.68	42.94	-71.7%	51.49	-73.0%
BPS (¥)*	1,887.85	1,936.07	2.6%	1,934.81	1.3%
Equity ratio (%)	13.3%	17.4%	4.1%	19.5%	3.9%

^{*}On February 28, 2008, 25,440,000 new shares were issued through allocation of new shares to a third party. Italic font: Increase or decrease

Financial Results - Aiful



(¥ billion)	07/9	08/9	YOY%	09/3 (E)	YOY%
Loans outstanding	1,166.7	980.9	-15.9%	872.2	-17.6%
Unsecured	894.9	764.1	-14.6%	678.6	-17.0%
Home equity	248.2	200.7	-19.1%	180.0	-18.8%
Small business	23.5	16.0	-32.1%	13.6	-30.1%
Customer accounts (thousands)	1,723	1,493	-13.3%	1,379	-13.4%
New accounts of unsecured	59,975	61,780	3.0%	109,734	-4.8%
Loan business branches	1,019	1,005	-14	941	-69
Operating revenue (¥ million)	125,211	94,122	-24.8%	175,852	-24.5%
Operating income	10,323	1,579	-84.7%	2,576	-84.8%
Ordinary income	13,163	4,739	-64.0%	8,000	-64.0%
Net income	18,409	7,609	-58.7%	11,914	-56.0%
EPS *	130.03	45.56	-65.0%	71.33	-62.1%
BPS *	1,889.65	1,957.57	3.6%	1,973.21	2.3%
Equity ratio (%)	17.9%	23.5%	5.6%	25.9%	4.9%
Cash dividends per share (¥)	20.00	10.00	-50.0%	20.00	-50.0%

^{*}On February 28, 2008, 25,440,000 new shares were issued through allocation of new shares to a third party. Italic font: Increase or decrease

Financial Results – Life



Life (¥ billion)	07/9	08/9	YOY%	09/3 (E)	YOY%
Transaction volume	428.0	480.8	12.3%	983.8	10.7%
Credit card shopping	311.8	376.0	20.6%	792.3	19.2%
Receivable outstanding (Managed)	670.8	625.3	-6.8%	563.4	-13.7%
Credit card shopping	118.1	131.7	11.5%	140.3	9.9%
Installment finance	83.4	48.4	-41.9%	34.1	-45.7%
Credit card	227.2	220.0	-3.2%	193.4	-12.7%
Loan card	153.6	145.3	-5.4%	118.6	-24.3%
Guarantee	78.0	68.8	-11.7%	67.0	-8.7%
Number of new issue (thousands)	995	686	-31.0%	1,629	-11.9%
Number of card holders (thousands)	14,541	15,016	3.3%	15,189	2.5%

^{*}Receivables outstanding includes off-balance-sheet receivables.

Operating revenue (¥ million)	60,930	51,731	-15.1%	98,314	-17.3%
Operating income	5,021	1,744	-65.3%	2,865	-43.9%
Ordinary income	5,056	1,871	-63.0%	3,000	-42.1%
Net income	5,184	340	-93.4%	980	-71.4%

Financial Results – Businext and City's



(¥ million)	07/9	08/9	YOY%	09/3 (E)	YOY%
Loans outstanding	83,078	81,565	-1.8%	82,066	-1.4%
Customer accounts (thousands)	44	42	-6.0%	40	-9.2%
Average interest rate (%)	14.8	14.3	-0.5	14.1	-0.5
Operating revenue	5,694	5,497	-3.5%	10,794	-4.9%
Ordinary income	-266	682	-	1,106	319.5%
Net income	-155	381	-	628	693.4%

City's (¥ million)	07/9	08/9	YOY%	09/3 (E)	YOY%
Loans outstanding	54,894	58,877	7.3%	52,236	-13.2%
Customer accounts (thousands)	28	24	-12.9%	22	-17.5%
Average interest rate (%)	22.2	15.2	-6.9	14.5	-2.7
Operating revenue	5,022	4,377	-12.8%	7,893	-19.2%
Ordinary income	-1,051	667	-	706	-
Net income	-1,318	122	-	127	-

^{*} Italic font: increase or decrease

Financial Results – Tryto and Wide



TRYTO (¥ million)	07/9	08/9	YOY%	09/3 (E)	YOY%
Loans outstanding	45,666	21,943	-51.9%	16,359	-44.1%
Customer accounts (thousands)	122	69	-43.2%	ı	-
Operating revenue	5,675	2,660	-53.1%	4,689	-50.5%
Ordinary income	338	887	162.4%	1,627	433.1%
Net income	518	1,085	109.4%	1,644	265.9%

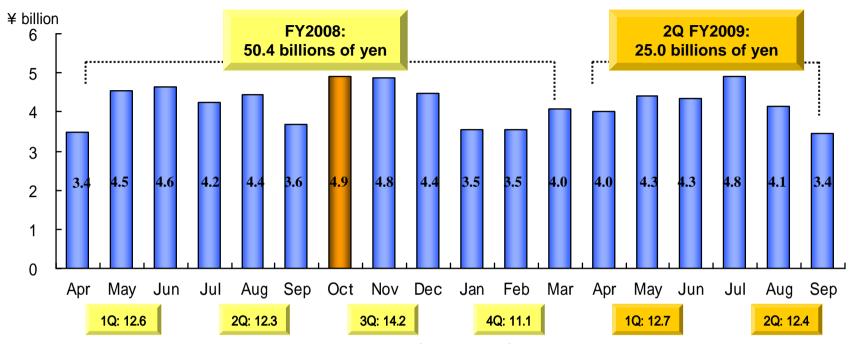
(¥ million)	07/9	08/9	YOY%	09/3 (E)	YOY%
Loans outstanding	66,294	29,945	-54.8%	22,489	-45.0%
Customer accounts (thousands)	161	91	-43.4%	-	•
Operating revenue	8,539	3,760	-56.0%	6,391	-54.6%
Ordinary income	4,234	319	-92.5%	1,846	-70.8%
Net income	4,216	597	-85.8%	1,789	-71.5%

2. Business Environment





Interest Repayments on Non-Consolidated Basis (Cash out basis)



Allowances Regarding to Interest Repayments (¥ million)

Consolidated	Interest repayment	Waiver of principal	Total
Allowance at the end of the previous fiscal year	143,750	108,973	252,723
Reversal 1	39,088	29,350	68,438
Provisions 2	42,911	5,400	48,311
Allowance at end of the second quarter	147,573	85,023	232,596
Allowance at the end of the fiscal year (E)	109,341	56,138	165,480

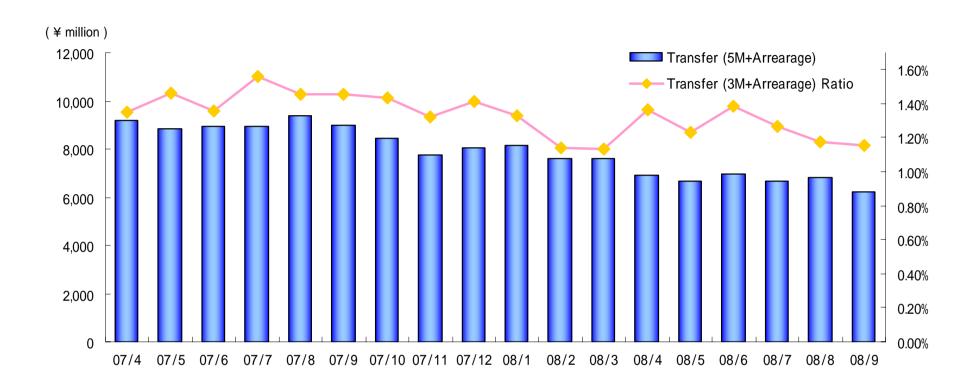
¹ Reserve for losses on interest repayments at subsidiary LIFE Co., Ltd., includes reserve for waiver of claims accompanying demands for interest repayments. As a result, consolidated interest repayments includes 4.5 billion yen in waiver of claims from LIFE.

Non-Consolidated	Interest repayment	Waiver of principal	Total
Allowance at the end of the previous fiscal year	99,467	93,504	192,971
Reversal	25,020	24,669	49,690
Provisions 2	30,745	1,589	32,334
Allowance at end of the second quarter	105,191	70,423	175,615
Allowance at the end of the fiscal year (E)	79,992	47,747	127,739

² Transfer to reserve for losses on interest repayments is the amount shown on the statement of income.

Unsecured Loans Transfers (Amounts 3M & 5M in Arrears) (Non-Consolidated)





Stock base	07/3 (6M)	07/9 (6M)	08/3 (6M)	08/9 (6M)	YOY%
Transfer (5M+Arrearage) ratio	1.092%	1.033%	1.007%	0.923%	-0.110
Transfer (5M+Arrearage)	63,712	54,217	47,650	40,202	-25.8%

^{*} Transfer ratio = Transfer (5M+Arrear) / Unsecured loans outstanding (Branch's) Italic font = Increase or decrease

^{* 5}M+Arrearage loans are transferred to loan collecting center.

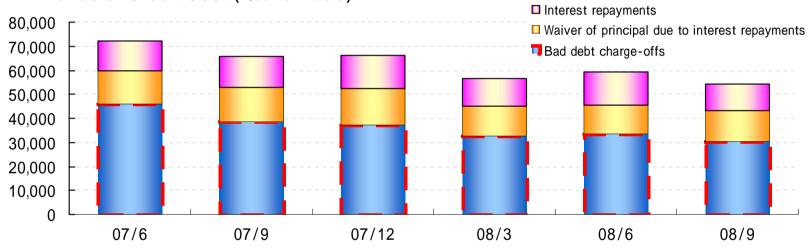


Change in Write-off Ratio

	06/3	07/3	08/3	08/9	09/3(E)
Consolidated *	5.89%	9.05%	12.26%	5.02%	11.77%
Non-consolidated	6.50%	10.67%	15.13%	6.65%	14.19%

^{*} Included installment receivable and guarantee outstanding

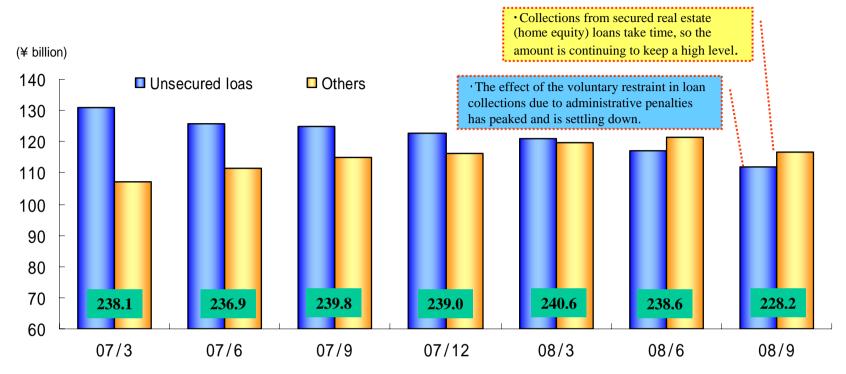
Trends of Credit Cost (Quarter Basis)



(¥ million)	07/9	08/3	08/9	YOY	09/3(E)	YOY
Interest repayments	25,148	50,424	25,020	-127	50,220	-205
Waiver of principal due to interest repayments	27,848	55,521	24,669	-3,179	47,347	-8,174
Other bad debt charge-offs	55,007	95,713	37,379	-17,628	68,312	-27,401

Trends of NPL (Non-consolidated)

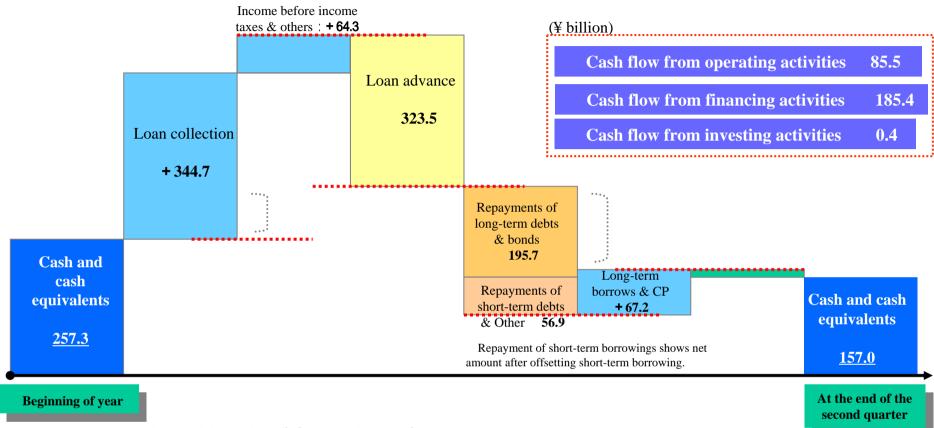




(V.million)		Unsecured loans	S	Others		
(¥ million)	07/9	08/9	YOY	07/9	08/9	YOY
Claims in bankruptcy	3,885	2,430	-1,454	35,257	35,842	585
Loans in arrears	68,079	64,758	-3,321	74,416	77,153	2,736
Loans in arrears longer than 3 months	15,007	10,149	-4,858	3,504	1,882	-1,621
Loans with adjusted terms	38,006	34,475	-3,531	1,683	1,581	-102
Total	124,979	111,813	-13,166	114,862	116,459	1,597

Cash Flows & Funding (Consolidated)





Review of funding (Consolidated)

¥ billion	Amount of borrowing	Share	Funding Rate
Indirect	600.8	46.5%	2.30%
Direct	690.1	53.5%	1.50%
Total	1,291.0	100.0%	1.87%
Long-term	1,169.6	Short-term	121.3
Commitment lin	ne etc. (Unused)	100 (70)	

3. Business strategy



Restructuring Plan for the AIFUL Group



Previous Cost structure reform

Consolidation of outlets

Personnel Restructuring

System development and review of various expenses



Cost structure reform

*The amounts of the reductions in personnel expenses, advertising expenses and other operating expenses are calculated based on the comparison of projections for the year ended March 2007 (as of when the reform plan was announced) and projections for the current year.

Consolidation of outlets

- ·Closure of <u>1,500 branches</u> across the entire Group (Staffed outlets: 463. Unstaffed outlets1.037)
- ·Closure of <u>841 branches</u> across the entire Group (Staffed outlets: 247, Unstaffed outlets 594)

Review of personnel structure

- 'Reduction of 2.592 in the number of Group employees (1,556 permanent employees, 1,036 non-permanent employees)
- Reduction of ¥16.9 billion in the personnel expenses*
- 'Reduction of 1,139 in the number of employees (505permanent employees, 634 non-permanent employees)
- Reduction of ¥7.3 billion in the personnel expenses *

Reduction of operating expenses

- · Advertising expenses cost reduction Consolidated: ¥10.0 billion Non-consolidated: ¥2.6 billion *
- Other operating expenses cost reduction Consolidated: ¥27.0 billion Non-consolidated: ¥21.2 billion*

Promotion of further cost structure reforms across the Group to achieve cost cuts of 54.1 billion yen on the consolidated basis and 31.3 billion yen on the non-consolidated basis this fiscal year (fiscal year base) with the aim of creating a structure that can ensure ROA of at least 1.5% in the future

New Business Model and Restructuring Plan for the AIFUL Group



Current business environment

- 'Insufficiency of global financial functions originating in sub-prime loan problem
- ·Rise in number of corporate bankruptcies, and emerging trend of economic deterioration

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Enforcement of Money Lending Business Law, lower interest rate ceiling, and introduction of restrictions on total lending volume Demands for interest repayments continue to rise

AIFUL s strategy = Consolidate Defenses **Reduction in expenses Accumulation of top class Implementation of Group** due to promotion of cost restructuring based on receivables by continuing to structure reforms "concentration and selection" tighten up on credit ·Contraction of duplicated Group Response to deterioration of Reorganization of business centers businesses macro-economic environment · Reductions in personnel expenses, ·Early response to enforcement of · Withdrawal from second rate advertising expenses and other Article 4 of the Money Lending businesses based on market share operating expenses **Business Control Law** and cost efficiency

Maintain **1.5%** or greater ROA

4. Financial Results of LIFE



LIFE – Results Highlights



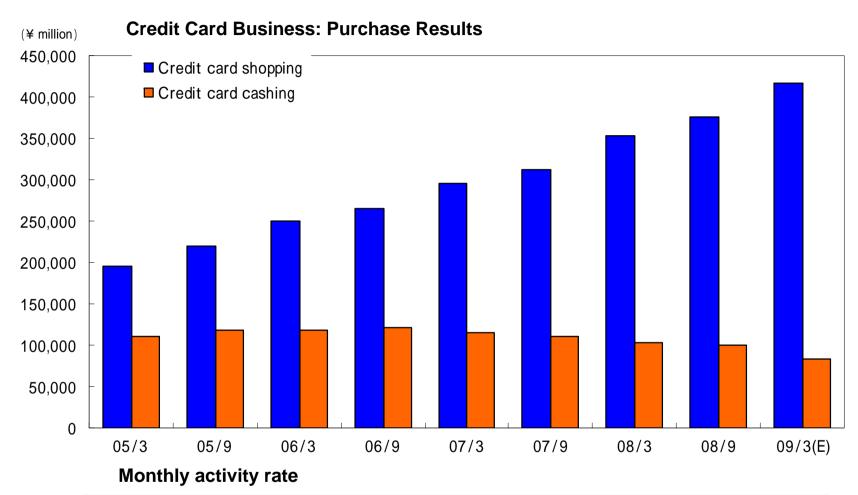
(¥ million)	07/9	08/3	08/9		09/3	
				YOY%	(E)	YOY%
Number of cardholders *1	14,541	14,819	15,016	3.3%	15,189	2.5%
Life proper card	2,009	2,071	2,134	6.2%	2,206	6.5%
Affinity cards	12,532	12,748	12,881	2.8%	12,983	1.8%
Number of new issue *1	995	1,849	686	-31.1%	1,629	-11.9%
Life proper card	102	217	112	9.8%	256	18.0%
Affinity cards	892	1,631	573	-35.8%	1,373	-15.8%
Total receivable outstanding *2	670,800	653,045	625,355	-6.8%	563,412	-13.7%
Installment receivable	201,634	190,485	180,244	-10.6%	174,411	-8.4%
Loans	382,634	380,191	367,013	-4.1%	313,604	-17.5%
Guarantee	78,037	73,486	68,880	-11.7%	67,056	-8.7%
Other	8,493	8,882	9,217	8.5%	8,341	-6.1%
Credit card purchase results	421,863	877,126	475,834	12.8%	976,114	11.3%
Credit card shopping	311,820	664,791	376,048	20.6%	792,316	19.2%
Credit card cashing	110,043	212,335	99,786	-9.3%	183,797	-13.4%
Installment finance purchase results	6,213	11,341	5,034	-19.0%	7,729	-31.8%
Member stores	103,790	104,884	105,908	2.0%	-	-

^{*1} thousands

^{*2} Managed asset basis

LIFE – Purchase Results & Monthly Activity Ratio





(%)	07/3	07/9	08/3	08/9	YOY	09/3(E)
Credit card shopping	11.13	11.35	12.08	12.67	+1.32	13.53
Credit card cashing	2.30	2.08	1.84	1.82	-0.26	1.49
All	12.81	12.84	13.37	13.92	+1.07	14.93

^{*} Italic font: Increase or decrease

LIFE Profit & Loss



(¥ million)	07/9	08/3	08/9	YOY%	09/3(E)	YOY%
Operating revenue	61,867	120,667	52,663	-14.9%	100,313	-16.9%
Credit card shopping	7,326	15,547	8,794	20.0%	18,591	19.6%
Installment finance	4,011	6,962	2,197	-45.2%	4,083	-41.4%
Credit card cashing	27,031	51,191	21,165	-21.7%	38,641	-24.5%
Life cash plaza	17,869	35,077	14,622	-18.2%	27,095	-22.8%
Loan guarantees	1,949	3,809	1,753	-10.0%	3,424	-10.1%
Bad debt recovery	694	1,267	1,074	54.8%	3,026	138.8%
Other	2,984	6,811	3,054	2.3%	5,454	-19.9%
Operating expenses	56,846	115,561	50,919	-10.4%	97,448	-15.7%
Financial expenses	4,591	9,108	4,570	-0.5%	9,402	3.2%
Credit costs	22,959	44,512	15,763	-31.3%	29,004	-34.8%
Return of overpayment cost	2,142	8,125	5,230	144.1%	4,599	-43.4%
Advertising expenses	1,023	1,703	764	-25.3%	1,244	-27.0%
Salaries	7,356	14,322	6,925	-5.9%	13,423	-6.3%
Other	18,771	37,788	17,664	-5.9%	39,775	5.3%
Operating income	5,021	5,106	1,744	-65.3%	2,865	-43.9%
Ordinary income	5,056	5,183	1,871	-63.0%	3,000	-42.1%
Net income	5,184	3,427	340	-93.4%	980	-71.4%

* Managed asset basis

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LIFE - Bad debt charge-offs



(V : 11:)	07/9 08/3		08/9		09/3	
(¥ million)				YOY%	(E)	YOY%
Bad debt charge-offs	28,048	48,275	12,617	-55.0%	45,048	-6.7%
Main business *1	27,667	47,219	12,190	-55.9%	44,046	-6.7%
Credit card	12,574	22,480	6,172	-50.9%	21,098	-6.1%
Installment sales finance	3,129	4,026	344	-89.0%	2,632	-34.6%
Loan card *2	10,741	18,814	5,172	-51.8%	18,121	-3.7%
Other	381	1,055	426	11.8%	1,002	-5.0%
Ratio of bad debt charge-offs (%)*3	4.18	7.39	2.02	-2.16	8.00	0.60
Credit card	3.64	6.43	1.75	-1.89	6.32	-0.11
Installment sales finance	3.75	6.41	0.71	-3.04	7.72	1.31
LCP	6.99	12.01	3.56	-3.43	15.27	3.26
Ratio of allowance for bad debts (%)	7.06	7.26	8.21	1.15	6.46	-0.81

^{*1} Main business: Credit card shopping, Installment finance, Loan guarantees and Life cash plaza (Unsecured consumer loans).

^{*2} Unsecured consumer loans

^{*3} Effective from the fiscal year ending March 2009, the company has changed the method of calculating deemed write-offs and the allowance for bad debts. As a result, only receivables that fulfil the criteria for bad debt write-offs will be recorded as the amount written off, and an amount equivalent to receivables that are expected to be collected by the end of the period will be recorded.

^{*} Italic font: Increase or decrease

5. Explanation of Figures



Breakdown of consolidated operating revenue



(¥ million)	08/9	YOY	YOY%	Reason for increase / decrease (¥ billion)	
Operating revenue	165,685	-50,816	-23.5%	Tightening of credit results in receivables outstanding and marketing of low-interest products.	311,140
Interest income	141,375	-49,970	-26.1%		262,259
• AIFUL	89,302	-31,607	-26.1%	Unsecured: ¥75.8 billion (down ¥26.3 billion), Secured: ¥11.8 billion (down ¥4.2 billion), Small business: ¥1.5 (down ¥1.0)	166,737
•LIFE	35,660	-8,722	-19.7%	Credit card cash advances: ¥20.9 billion (down ¥5.7 billion), Loan card: ¥14.5 billion (down ¥3.0billion)	65,519
• BUSINEXT	5,450	-217	-3.8%	Balance of loans down 1.8%. Lending curbed in view of recent business sentiment at small and medium-size enterprises.	10,704
·City s	4,168	-785	-15.8%	The balance of loans grew by 7.3% but the average nominal interest rate declined.	7,578
·WIDE	3,568	-4,840	-57.5%		6,046
•TRYTO	2,531	-3,042	-54.5%	Balance of loans contracting with scheduled reorganization within Group.	4,479
•Others	691	-757	-52.2%		1,198
Credit card purchases	8,112	+1,001	+14.1%	LIFE credit card shopping purchases up 20%.	17,216
Installment finance	2,219	-1,715	-43.6%	Ongoing implementation of tightened member store screening.	3,869
Loan guarantees	4,087	-261	-6.0%	AIFUL: ¥2.3 billion (down ¥0.06 billion) LIFE ¥1.7 billion(down ¥1.9 billion)	8,099
Other income	9,519	-4	-0.0%		
Bad debt recovery	3,447	+1,073	+45.2%	AIFUL: ¥1.9 billion (up ¥0.5 billion), LIFE: ¥1.0 billion (up ¥0.3 billion)	
Revenue from debt collection	2,543	-855	-25.2%	Due to increase in claims purchased at AsTry Loan Services	

Breakdown of consolidated operating expenses



Item (¥ million)	08/9	YOY	YOY %	Reason for increase / decrease (¥ billion)	09/3 (E)
Operating Expenses	157,723	-37,710	-19.3%	Decline in credit costs as a result of tightening up on credit	299,757
Financial Expenses	14,010	-2,975	-17.5%	Decline due to fall in balance of fund procurement accompanying drop in balance of operating receivables.	27,526
Cost of Claims Purchasing	1,850	-751	-28.8%	Accompanying fall in collection of purchased receivables.	4,060
Credit Costs	37,521	-35,671	-48.7%	AIFUL: down ¥21.2 billion, LIFE: down ¥9.8 billion	96,056
Return of interest repayments	42,911	+6,950	+19.3%	AIFUL: up ¥3.8 billion, LIFE: up ¥5.7 billion, Tryto: down ¥2.9 billion	41,321
Advertising Expenses	4,374	+449	+11.4%	AIFUL: up ¥0.4 billion	7,473
Personnel Expenses	21,387	-1,598	-7.0%	Due to personnel cuts accompanying cost structure reforms.	42,165
Other expenses	35,168	-4,059	-10.3%	Chiefly reductions in various costs accompanying progress of cost structure reforms.	80,187
Communications	10,479	-1,384	-11.6%	AIFUL: down ¥0.4 billion, LIFE: down ¥0.8 billion. Reductions include security fees and system-related expenses.	
Rental Expenses & Land Rent	5,052	1,420	-21.9%	AIFUL: down ¥0.7 billion, LIFW: down ¥0.3 billion, WIDE: down ¥0.1 billion. Reduction in rents fees due to outlet closures accompanying cost structure reforms.	-
Supplies, Repair and Maintenance	3,384	-362	-9.6%	AIFUL: down ¥ 0.1 billion, LIFE: down ¥0.1 billion. Reduction resulted from a cut in the number of branches and measures to reduce costs.	-
Communications	3,624	-398	-9.9%	6 AIFUL: down ¥ 0.1 billion, LIFE: down ¥0.1 billion	
Depreciation	5,652	-60	1.0%	6	
Operating Income	7,962	-13,106	-62.2%	For the reasons outlined above.	

Breakdown of consolidated operating income



Item (¥ million)	08/9	09/3 (E)	Reason for increase / decrease (¥ billion)	
Ordinary Income	9,054	12,000		
Extraordinary Income	109	215		
Extraordinary Losses	1,902	2,749	Results were due to losses on disposal of fixed assets and a transfer to an allow for business reorganization.	
Pre-tax Net Income	7,261	9,465		
Corporate Income Tax, Inhabitant Tax, Enterprise Tax	-6,569	-6,646	AIFUL(2Q): Corporation tax refunds in the previous fiscal year ¥7.1 billion.	
Adjustment for Corporate Income Tax, etc.	6,503	7,216	A portion of deferred tax assets are liquidated ¥5.4 billion	
Minority interests in net income	156	296		
Net Income	7,171	8,599	For the reasons outlined above.	

Breakdown of consolidated forecast Previous vs Revised (On-balance)



(¥ million)	09/3 (E) Previous	09/3 (E) Revised	YOY	Reason for increase / decrease
Operating revenue	312,039	311,140	-899	Tightening of credit results in receivables outstanding and marketing of low-interest products.
Interest income	261,140	262,259	+1,119	Revised forecast: AIFUL ¥166.7 billion (down ¥0.7 billion), LIFE ¥65.5 billion (up ¥2.6 billion), Other subsidiaries ¥30.0 billion (down ¥0.8 billion)
Credit card purchases	17,653	17,216	-437	Credit card shopping purchases reviewed conservatively.
Installment finance	3,738	3,869	+131	The impact from more stringent screening of member stores is reviewed on a current basis.
Loan guarantees	8,594	8,099	-495	AIFUL: down ¥0.1 billion, LIFE: down ¥0.3 billion
Other income	19,721	19,175	-546	
Revenue from debt collection	6,635	5,762	-873	Due to revised forecast
Bad debt recovery	5,753	7,368	+1,615	AIFUL: up ¥0.2 billion, LIFE: up ¥1.2 billion
Operating expenses	279,147	299,757	+20,610	
Financial expenses	31,538	27,526	-4,012	Decline due to fall in borrowings accompanying falling balance of operating loans, despite anticipated rising interest rates
Other Operating expenses	242,225	268,057	+25,832	
Credit costs	110,176	96,056	-14,120	AIFUL: down ¥6.8 billion, LIFE: down ¥6.1 billion. Due to decline in write-offs of bad debt.
Return of interest repayments expenses	99	41,321	+41,222	Transfers to an interest repayment reserve were increased in view of the current peak level of interest repayments. Revised forecast AIFUL: ¥30.7 billion, LIFE: ¥7.4 billion.
Advertising Expenses	8,067	7,473	-594	AIFUL: down ¥0.4 billion
Personnel Expenses	43,583	42,165	-1,418	Due to personnel cuts accompanying cost structure reforms.
Amortization of Goodwill	855	855	0	LIFE: ¥0.8 billion, City's: ¥0.2 billion, NFP: down ¥0.2 billion
Others	79,445	80,187	+742	

Breakdown of consolidated forecast Previous vs Revised (On-balance)



Item (¥ million)	09/3 (E) Previous	09/3 (E) Revised	YOY	Reason for increase / decrease (¥ billion)
Operating income	32,892	11,383	-21,509	
Non-operating income	150	1,220	+1,070	Results were due to corporation tax refunds in the previous fiscal year and an increase in dividends received.
Non-operating expenses	41	603	+562	Due to loss on investment association fund management.
Ordinary Income	33,000	12,000	-21,000	
Extraordinary Income	7	215	+208	Results were due to the purchase and retirement of bonds.
Extraordinary Losses	872	2,749	+1,877	Loss on disposal of fixed assets, Transfer to business structure improvement reserve.
Pre-tax Net Income	32,135	9,465	-22,670	
Corporate Income Tax, Inhabitant Tax, Enterprise Tax	626	-6,646	-6,020	Primarily due to refund of prior-year corporation tax
Adjustment for Corporate Income Tax, etc.	-307	7,216	+7,523	Due to a portion of deferred tax assets are liquidated
Net Income	31,730	8,599	-23,131	For the reasons outlined above